

ENTERPRISE



J.S. Logistik AG is a middle-sized family business located in the federal state of Saarland, western part of Germany.

We offer integrated logistics services for the German and European market. Our core competence lies within logistical full-service, which is based on latest automotive engineering, efficient handling of resources and last but not least the never ending support of our highly motivated team. Ecological transport, monitored by satellite tracking systems and the continuous aim for logistical optimisation wrap up our packet of services.

We advise our customers and develop individual solutions for them by means of in-plant logistics, warehouse logistics, distribution logistics, value added services and affiliated additional services.

The business division of contract logistics is represented conveniently within our group by J.S. Industrieservice GmbH. It supports our clients in their supply-chain-management und provides added-value services.

Well-known enterprises from different industries such as automotive, manufacturing or retail trust in the abilities of J.S. Logistik AG, many of them being leaders in their market.

Company History in short:

1997: Jérôme Schüssler founds J.S. Logistics as a private venture.

2002: The company is transformed into a joint-stock company.

2003: The company sets foot into France via Luxemburg: J.S. Logistics S.A. is founded in Remerschen (Luxemburg) and run by French native speaking managers. The first big client is Tefal (Group SEB).

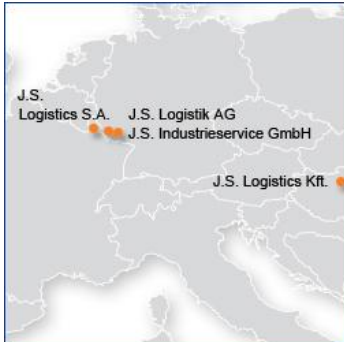
2006: J.S. Logistics Kft. is founded in Budapest (Hungary) to explore the fast growing Eastern European economic region and to comply with the requirements of the car industry, also being managed by Hungarian native speakers. As one of the first Hungarian clients Audi Győr is acquired.

2008: J.S. Industrieservice GmbH is founded due to the enquiry of Johnson Controls Germany about an in-plan service provider for their in-house logistics in Überherrn. Operations start on January 1st 2009.

GROUP OF ENTERPRISES



LOCATIONS



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Contract Logistics

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SERVICES



The range of services offered by the J.S. Logistics Group includes logistics, transport and all related value adding services.

The following customised products are offered by us in addition to our forwarding services:

- **Partial and full loads in Western and Eastern Europe**
- **JIT transportation**
- **JIS transportation**
- **Special routes**
- **Transport of large volumes and masses of goods**
- **Contract logistics**
- **Project businesses**
- **Outsourcing: in-house logistics, warehousing**
- **Commissioning**
- **Labelling**
- **Custom packaging**

ADVISORY SERVICES



Preliminary, comprehensive and detailed advice is a key precondition for a successful cooperation. This means that we attend to our clients starting from the very first contact to the loading of goods. Naturally, our advisory services cover all questions in regards to the logistical needs of our customers.

We analyse the given situation in teamwork with our clients, transilluminate processes and then develop a concept for optimisation at your request.

Our services continue focusing on the constant improvement of processes throughout the entire duration of the contract.

The effects of our advising activity are remarkable: For a customer of ours with a yearly turnover of € 48,000,000 we have achieved the following outstanding improvements:

- ✓ The headcount was shortened from 38 to 31 employees (equals 20%), the sickness rate was reduced down to 2,5% and there were only 2 industrial accidents registered.
- ✓ All in-house transports were reduced by 20%.
- ✓ The cost of damages amounted only € 2,800.
- ✓ Inventory was narrowed by 20%.
- ✓ Inventory accuracy was improved by 38%.

CERTIFICATIONS IN GERMANY



ISO Certification

In 2001 J.S. Logistik AG started to implement a strong quality management system according to DIN standard EN ISO 9001:2008 and has been acting upon those standards ever since.

In order to keep up the high quality standard, J.S. Logistik AG faces different quality audits each year, which are held by impartial certifiers.

Other than that we work on the basis of the General German Forwarding Agents Conditions (Allgemeine Deutsche Spediteur-Bedingungen, ADSp), each in their latest version and are insured with the German Aktiv-Assekuranz.



SQAS Certification

In addition the J.S. Logistik AG has successfully passed a SQAS assessment. The main focus was set on the following aspects, compared to DIN standard EN ISO 9000:

- Security
- Health protection
- Protection of the environment
- Quality

The results of this assessment are published on the website of CEFIC: www.SQAS.org.

TRUCK FLEET IN GERMANY



The fleet of our group fulfills the highest safety and quality standards. We are convinced that only the consistent employ of the state-of-the-art technology is the right measure to meet the challenges on the road, even if this means an extra investment. Which is, sadly, not always honoured by the branch. However, we keep following this strategy since it is part of our company philosophy.

In addition, for environmental reasons we only put trucks in operation that answer to the tight Euro 5-emission class. Consequently, since 2009 we only invest in Mercedes Benz and Scania Safety Trucks.



Megatrailer with lifting-roof

- Dimensions (length x width x height): 13,60 m x 2,50 m x 3,00 m
- Capacity: 100 m³, 24,5 t



Jumbo-Road-Train

- Dimensions (length x width x height):
Motor car: 7,30 m x 2,50 m x 3,00 m; Trailer: 8,40 m x 2,50 m x 3,00 m
- Capacity: 120 m³, 23,5 t



Semitrailer

- Dimensions (length x width x height): 13,60 m x 2,50 m x 2,60 m
- Capacity: 85 m³, 24,5 t



Thermo-Box Semitrailer with folding Wall

- Dimensions (length x width x height): 13,60 m x 2,50 m x 2,50 m
- Capacity: 22,0 t

TRACKING & TRACING



Today, efficient communication with the driver means much more than making a simple phone call. FleetBoard Logistics Management solutions help to facilitate processes and to avoid duplication of efforts. Orders may be planned directly at the PC, optimum trips are configured and sent with the complete additional information to our drivers at the push of a button.

The drivers receive all order details, including the geographical coordinates for the navigation and bar codes. When arriving at the destination, they inform the central dispatch office with status messages on the current unloading/loading processes and transmit the electronic signature of the customer, if required.

Using FleetBoard systems we know at all times when our trucks leave or enter a defined radius around their destination. By entering an order tracking number, our clients may track the order themselves with all relevant pieces of information. The complete transport process from door to door is controlled efficiently and you can rely on a smooth information exchange.

Thanks to FleetBoard Logistics Management we deliver reliably and on-time:

- **Trip planning & monitoring**
- **Order management with many features tailor-made for the customer**
- **Europe-wide navigation**
- **Bar code scanner**
- **Digital signature**

OUR PHILOSOPHY



The logistic branch is known for the fact that it is a challenge for all participants as it is about hard facts. The frame conditions are continuously changing i.e. technology is constantly improving, infrastructure and circumstances are shifting just as quickly as the market itself.

We are highly motivated to meet these challenges, although, however, we focus at the same time on social responsibility and safety and yet keep our high standard of quality. Even if the given budgets are tight and therefore the order of importance seem to point to the opposite direction to in certain cases.

We are happy to be a leader in that respect and consciously invest in technologies that improve the frame conditions of our market.

Ecology and economy, the safety of our drivers and the protection of all those involved in traffic are important to us.

Our philosophy is implemented in the following steps:

- We generate our own electricity by means of a solar collector located on the roof of our headquarters.
- Our truck fleet consists of Mercedes Benz and Scania Safety Trucks.
- Our routes and the disposition of vehicles are managed efficiently by our FleetBoard system.
- Our drivers are instructed about conscious behaviour in road traffic according to BBS principle (Behaviour Based Safety) in our regular trainings. Our objective is to achieve low fuel consumption, low accident costs and penalty avoidance.
- We cooperate with the Technical and Economic High School of Saarland (HTW), Germany. The purpose of this research project is to develop a dynamic system for the cost-oriented management of logistic services.



J.S. LOGISTIK AG

DAILY: GERMANY / FRANCE



J.S. INDUSTRIESERVICE



J.S. Industrieservice GmbH, seated in Germany, is an experienced and therefore competent outsourcing partner for integrated logistic services and contract logistics. Being part of the J.S. Logistics group we perform our services in-house, starting from the unloading process at the factory gate. We then see to a frictionless flow of material within the entire site.

We have dedicated ourselves to the optimal and efficient use of our clients` resources, so their line of production is running as proficient as possible. It is our aim therefore, to deploy our customers` staff as clever as we can, keep the failure rate low, shorten routes of transport and organise the stock in an economical way.

Our range of services include:

- **Management of incoming goods, from the factory gate**
- **Management of outgoing goods**
- **Management of in-house transport, including fleet management**
- **Distribution / dispatch**
- **Sequencing of sub-processes**
- **Assembly**
- **Machine works**
- **Sorting and Packaging**
- **Supply and disposal of/for production line**

Advantages of outsourced contract logistics

We admit that the outsourcing of in-house processes to an external service provider needs a lot of mutual trust and confidence. But it has its advantages which might be crucial for a manufacturing company. Just by looking at internal procedures from the outside and making suggestions for improvement it enables enterprises to tap their full potential of production.

Outsourcing – to us – means to delegate the matters of best possible quality, security and cost effectiveness to an external professional, who will be in charge of a smoothly running production line.